Hi [new-member name]

My name is [rep name], I work in the [team name] team and I would like to introduce myself as your local Nationwide Group Staff Union (NGSU) Representative.

You’ll probably already know most of these good reasons to be part of NGSU:

* We help secure better pay! Companies with union representation are on average paid better than non-represented companies, and Nationwide’s pay settlements are always among the best in our industry
* We negotiate enhancements to working conditions with Nationwide – some examples from the last few years include improved holiday entitlement, flexible working, improved maternity and paternity leave, a carer’s passport and a 6-week sabbatical for long serving members – almost anything that affects you!
* We press for fair treatment at work, and promote Inclusion and Diversity
* We offer advice and support, including representation, if you experience issues at work such as a grievance, disciplinary, challenges during your probation – or maybe later in your career
* As a member of NGSU you can raise a motion at our biennial conference to request changes to policies or propose ideas for new policies; once debated and voted on, if passed by a majority vote we then work with Nationwide to progress the change. You can only do this if you are a member! And it’s not just Conference – I get together with the other Reps in the Region every few months to talk through points that members raise with me

But are you aware that NGSU members are able to take advantage of some great benefits on a range of goods and services, including

* A chance of winning up to £15,000 every month in our exclusive members’ draw!
* NGSU Extras - includes discounts on cinema tickets, shopping, EE, Primark, Just Eat, Asos, Halfords, Tesco, Boots, M&S, Sainsbury’s and lots, lots more! There are even Instant e-Discounts for some of these, in case you see something you just can’t resist while you’re out shopping through the new App!
* Holiday discounts through our own Travel Club, as well as with Holiday Extras and Haven Holidays
* Up to 25% off an O2 Refresh Airtime Plan with O2 Open
* Up to 20% monthly savings or the joining fee waived for participating gyms including Nuffield, Better Gyms and David Lloyd
* Significant discounts on the Merlin Annual Pass, or on tickets to any of Alton Towers, Legoland, Chessington, Drayton Manor, or over 20 other Merlin venues
* Competitive car leasing deals, discounted car hire and RAC breakdown
* Dental and Healthcare Plans, along with information on health and wellbeing matters
* Major discount on TasteCard+, with offers across a range of restaurants, and many other benefits
* Discounted Virgin Experience Days

As a Union member, you’re one of around 12,500 other employees in working together to help make Nationwide a great place to work. The more members we have the stronger we will be and the more we can continue to achieve.

If you are not a member yet, I recommend that you join the Union today – some of the support I mentioned earlier isn’t available until you’ve been a member for a while. You can join online at [https://ngsu.org.uk](https://ngsu.org.uk/join-us/) via your work or home computer (or even your mobile).

If you are already a member and have any issues or queries I can help you with, please let me know. I look forward to supporting you going forward.

Thank you for your time.

[Rep name]

[Rep contact details]

\*Discounts/offers subject to change